

Precision Ag Technical Sales Representative

Amity Technology is committed to delivering high quality agricultural equipment in a safe and efficient environment. We place a high value on family and are committed to integrity and always improving and take pride in caring for our customers and our employees.

Job Summary

Amity Technology is hiring a team member with great attention to detail, works well independently and as part of a team with dependability at their core. The ideal candidate is also trustworthy and self-motivated

This is a full-time position, 8-5 Monday-Friday. Hybrid schedule possible.

Job Responsibilities

This is a dynamic role that combines sales, technical support, and product development. Responsibilities include:

- Sales & Marketing: Actively promoting and selling Amity's precision agriculture equipment to new and existing customers. Some travel is required.
- Technical Support: Providing training, technical assistance, and troubleshooting.
- Agronomic Support: Offering sound agronomic support to help customers select the right product for their application.
- Product Development: Providing valuable feedback to help guide the direction of existing and future product models.

Preferred Knowledge and Skills

The following are preferred knowledge and skills of the successful candidate. Training available for the right individual.

- Prior sales background
- Familiarity with soil sampling
- Agronomic and/or engineering background a plus

Required Attributes in a Successful Candidate

- A strong desire to help farmers succeed
- Excellent communication and problem-solving skills
- Ability to work independently and as part of a team